A virtual worker that looks after your customer accounts beside your team, and treats each account as a relationship, not a transaction.

It holds the conversations, asks your people for the decisions that are theirs, and tracks every promise until it is kept.

THREE SIDES IN EVERY CONVERSATION

Your company
Your objectives and priorities for each kind of work, such as an order confirmed or a meeting held.

Your account team
Objectives for each account, each with an owner and a time frame.

Your customer
The customer's own objectives, including the ones they do not say.

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The worker holds all three, with a rule for when they conflict. Every conversation is scored on all three.

FIVE IDEAS BEHIND IT

1 **Three sets of objectives**
One memory per account, across conversations, channels and people, with every line naming its source. Promises made are kept and tracked.

2 **Named workers who own their accounts**
You name a worker and give it a share of the work: accounts, a territory, a segment or kinds of work. A customer always deals with the same one. Each worker has its own email address on your subdomain and its own number for calls and texts, and runs as many clones as the work needs, inside a limit you set.

3 **Sage, the coordinator, and Tess, the data steward**
Both are part of every deployment and always on, and neither talks to customers. Sage plans the day, balances work, briefs each worker before a contact and your team each morning, and chases every ask. Tess loads every file through one check, returns refused rows with the reason, and writes files back to your CRM every hour.

4 **A desk for every role**
Reps decide what their workers ask, up to their own limit, and give out work that is checked first. Managers listen to any call on the team, decide what is escalated and cover gaps. Client operators keep the workers and the data running. Workers run assisted in business hours and automated after hours, under tighter limits.

5 **Checked, measured, improved**
Every contact is checked against stops, consent, registries and the country's rules. Every conversation is scored and debriefed. Lessons wait for a person's approval, and the small decisions CVW makes itself are measured against what people decide.

Three desks, inside your rules

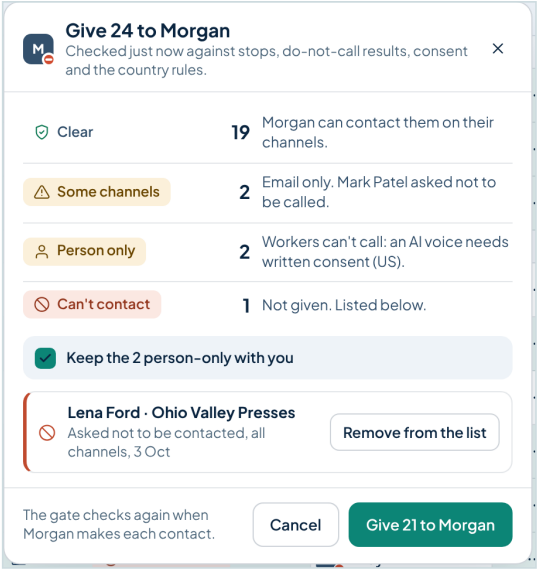
Reps, managers and client operators each work from a live desk made for their job, with a site beside it for everything else. The phone is on every screen.

The Rep Desk. Today shows what to do first. Waiting holds what the workers ask, with the figures and your own limit: approve, offer something else, decline or escalate. Workers shows every clone at work, to watch, nudge, join or take over.

Checked before work is given. Each person on a piece of work is checked against stops, do-not-call results, consent and the country's rules, and gets one result. Nobody is dropped silently.

The Manager and Client operator desks. Managers see the team now and its gaps, listen to or join any call on the team, and decide what is escalated or send it back. Client operators fix refused rows in place, approve rules and lessons, and stop a worker with a reason and a time.

Control and trust. It says it is an AI, honours a do-not-contact request, and never offers a commitment your rules did not return. A stop switch at four levels: a worker, a deployment, a company group, or the platform. Corvair's access is granted for a set time, and every look is listed.



Giving 24 pieces of work to a worker, each person checked first, shown with the made-up Northcott example. Product design with made-up data.

HOW YOU RUN IT

Set up for you

A Corvair engineer or partner fits a pack for the role to your business, your data and your systems.

Know every account

Sourced profiles, news, ideal customers, lists built from them, competitors and supply chains.

Reviewed and improved

Debriefs, review and lessons, approved by a person. Each release tested, then watched.

THE CVW GUIDES, AT CORVAIR.AI/CVW

Product overview. What CVW is and is worth, the workers, Sage and Tess, the desks, trust, and how to start.

Intelligence and prospecting. Sourced profiles, news, ideal customers, list building, competitors and supply chains.

Quality and the learning loop. Scores, debriefs, the coach, review, lessons, tests, the live watch and measured decisions.

Industrial sales. The made-up Northcott Fluid Power example: a manufacturer and its distributors.

The desks. Working beside the workers: the Rep, Manager and Client operator desks and the phone.

Channels and compliance. Addresses, lines and company numbers, calls and texts, contact rules and countries.

Technical architecture. For IT, security and architecture teams: how CVW is built and run.

B2B inside sales. The made-up Veridane example: a software company selling to banks and insurers.

Scope a pilot

Start very small: one small role and one process, one named worker and an owner on your team. We scope the pilot with you and agree in advance the results that count.

corvair.ai/cvw