More first meetings with the right people. Every call listens for intelligence.

A virtual worker for B2B inside sales at technology companies.

It works your target accounts beside your sellers, and treats each account as a relationship, not a transaction.

WHAT IT DOES FOR YOUR SELLERS

Starts work from signals
Rules you set turn signals into work: an intent signal, a renewal date, a trial ending, usage near a limit, a champion who moves or an account gone quiet.

A ladder for every call
It asks for the meeting you want most first, such as the CIO, moves down a step only when that is declined, and books on your sellers' calendars.

Intelligence from each call
Initiatives and their funding stage, competitors, new hires, referrals and corrections to what you knew, each with its evidence.

Answers inbound interest
Demo requests and trial sign-ups are answered and qualified in minutes, day or night.

Finds the next accounts
Lists built from your ideal customer segments: the banks that fit, the roles to reach, added as real accounts and contacts. Sure fits go in at once, with Undo.

Owns its accounts
Each account belongs to one named worker, with its own email address and phone number, and one memory across calls, emails and chats.

WHAT STAYS WITH YOUR SELLERS

Decisions above its limits go to the named seller who owns them.
Prices come from your Price book, which prices subscriptions and licences per seat or plan, per month or year. Discounts, meeting times and pilot terms are checked against your rules before the worker offers them. Anything above its limits goes to the named seller as an ask with the facts, a due time and a backup. Each seller has their own limit too, and past it they escalate to their manager. A prospect cannot talk the worker into an exception, because the worker is not the one deciding.

ONE CALL IN FIVE STEPS

Read
Before calling a bank's Head of AI and Data, it reads the profile, the objectives and the assumptions to check.

→

Ask
It opens with "Hi, I'm Alex, an AI assistant for Priya Raman at Veridane." Then it gives the real reason, a leadership visit next week, and asks for the CIO first.

→

Step down
The CIO is travelling. It accepts "I'll check" and books the contact and the new Chief Data Officer instead.

→

Learn
The new Chief Data Officer's name, an initiative budgeted for next year and the incumbent integrator.

→

Record
Step 2 confirmed, a possible upgrade, and a request to the account executive to send the invitation. All of it goes to your CRM.

The bank and its people are made up. The B2B inside sales guide tells this call in full.

Eight situations, inside your rules

The same worker covers inbound interest, existing customers and outbound calls, inside your rules.

EIGHT SITUATIONS, EACH WITH A LADDER

Meeting blitz around a visit | New account | Referral | Before the RFP | Existing customer | Competitive evaluation | A new case study | In the contact's language

Each has a ladder: the meeting asked for first, such as the CIO, then a fallback if that is declined, a follow-up with your account team within 30 days, and below that a callback. The worker never skips a step. The technology sales pack covers 28 situations in all, from demo requests to renewals.

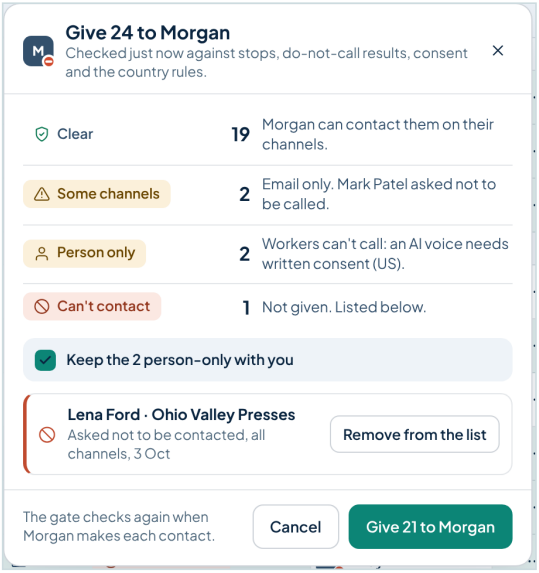
INSIDE YOUR RULES, FROM THE REP DESK

Checked when work is given, and before every contact. Stops, do-not-call results, consent, the basis for contact, local hours and the country's rules. A check that cannot run counts as no. Every chat, call and text opens with the AI disclosure the contact's country requires.

The Rep Desk. Waiting, Workers, Plan, Outreach and more, with a phone in the browser. Watch, nudge, join or take over any clone. The rep profile sets where it opens: volume leads on Outreach, customer success on Contacts › Accounts.

Assisted by day, automated after hours. After hours the worker runs under tighter limits, and urgent matters go to the person on call.

Stop switch and your data. A stop switch for a worker, a deployment, a company group or the platform hands live conversations to a person. Your data is yours to export, and never trains AI models.



The check when work is given, shown with the made-up Northcott example. Product design with made-up data.

Sage and Tess

Always on. Sage balances work and chases requests. Tess loads your files and writes files back to your CRM every hour.

Scored on every side

The ladder step reached, both sides' objectives, service and promises, with findings tied to quotes.

In the contact's language

It follows each contact's language, and your sellers see the translation directly below the original.

Every guide, from the product overview to the topic guides, is at **corvair.ai/cvw**.

Scope a pilot

Start very small: one segment of target accounts, one situation such as a meeting blitz before a visit, and one named worker. We scope the pilot with you and agree in advance the results that count.

corvair.ai/cvw